



**Full Time Financial Representative Job Description:** Financial Representatives with the Northwestern Mutual Financial Network provide expert guidance and innovative solutions for the planning needs of individuals and businesses. They strive to understand their clients' goals and visions in order to develop financial solutions that put them on a path to success. These representatives are in business for themselves—but they're not alone. Supported by our network of financial specialists, training programs and mentoring opportunities, they have access to the resources, products and assistance they need to help their clients and build their practices.

Devotion to and interaction with our communities has led Northwestern Mutual through 145 years of industry experience. As of 2006, we've been voted the "Most Admired" company in our industry 23 times by *Fortune* magazine, and have always received the highest possible ratings for financial security from the four major rating services: Standard and Poor's, Moody's, Fitch Ratings and A.M. Best. That reputation has been made possible by our Financial Representatives who were ranked the "Best Sales Force in the Industry" by *Sales & Marketing Management* magazine in its last review in 2000. Northwestern Mutual is also ranked as "one of the top 100 best companies to work for" by *Forbes Magazine*, and the "15<sup>th</sup> best company to sell for" by *Selling Power Magazine* (2005).

The Northwestern Mutual Financial Network- Central Ohio Financial Group, has projected the need for 20 additional Financial Representatives in the Columbus, Granville and Zanesville area over the next twelve months. If you're a top-notch performer, value freedom as your own boss, want to be financially rewarded for hard work and have the desire to impact people's lives positively everyday, then you may be a candidate we want to speak with.

**Preferred Qualifications:** BA or BS degree from a four-year institution; strong interpersonal skills; self-motivated; history of personal success

**Compensation:** Income is based on productivity. Average first year income ranges from \$35,000 to \$45,000 but has exceeded \$100,000. Earning potential is unlimited!

**Enjoy working in a fast-paced, highly productive, value-driven environment? E-mail your resume to [emily.nill@nmfn.com](mailto:emily.nill@nmfn.com)**

**For more information; visit our web site at <http://careers.nmfn.com>**